

Successful Collaborative Working in Practice

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Opportunities and Barriers to Collaboration

- Wider communication outlets
- Needing to recognise a common cause
- Who is working in issue areas
- Be proactive in seeking partnership
- Knowing/linking with other agencies
- Who can lead – question of empire building
- Not a par...?
- Individuals loyal to their organization

Necessary Factors

- A desire to join and work with others to provide a more comprehensive brief
- A database of contacts – funding sources
- Networks – (issues)
- Purposeful collaboration
- Background training needs – e.g. IT to network

Drivers for collaboration

- Expanding delivery
- Funding – procurement opportunities
- Identify the niche
- Good/strong partnership agreement
- Need to share information on groups
- Niche markers
- Contract opportunities

Key Points

- Must be purposeful
- Wider – simple communication (IT – internet development)
- Enable VCS to be proactive in seeking partners